



GOVERNMENT OF JAMMU & KASHMIR OFFICE OF THE EXCISE COMMISSIONER, J&K EXCISE & TAXATION COMPLEX, RAILHEAD JAMMU

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Replies to the Clarifications/Suggestions made by the Prospective Bidders in the Pre-Bid meeting held on 26.05.2023 with respect to Tender Notice No. EC/Excise/e-Bid/E-7151624-01 dated 18.05.2023

S.No	Queries Raised	Clarification
1	In Eligibility criteria part 2 i.e. Financial Strength, the	In order to ensure wider participation, the
	turnover of Rs. 25 Crores from operations of the	suggestion is not considered.
	bidder should instead be from the supply of	
	Polyester based Excise Hologram only.	
2	Inclusion of following valid certificates in the	Inclusion has been made in the tender
	Eligibility Criteria:	document to the extent of ISO
	1. ASPA	certification only.
	2. IHMA	
	3. HSSMS	
	4. ISO-9001-2015	
3	Extending the last date of tender by 15 days due to	Sufficient time has already been made
	the customised excise hologram sample submission	available as tender was published on
	in the tender document.	18.05.2023, hence not considered.
4	The non-holographic feature i.e. Hidden Text/Images	Appropriate modification keeping in view
	on Colour Change Background being a monopoly	the requirements of J&K Excise
	security feature, available only with select bidders	Department has been made to the
	and hence restrictive. Further, this is an obsolete	relevant clause.
	feature which can be replaced by latest and	
	advanced security features.	
5	Pure mirror effect is an outdated feature therefore	
	be replaced with Mirror Finish Fresnel with 3	
	channels effect on the mirror using Nano Optics OVD	
	mastering system. Nano Optics OVD mastering	
	system is one of the latest and advanced	Security features have been incorporated
	technologies in the world market, capable of	in the tender keeping in view
	delivering high security features, which are	requirements of the Excise Department as
_	impossible to replicate.	well as cost effectiveness. Hence not
6	Complete De-Metallization feature instead of partial	considered
	aluminium de-metalized effect as removing	
	complete aluminium coating in the desired areas of	
	the Hologram will achieve transparency in the de-	
	metalized area and achieving desired text and or	
7	image / logo in the metalized area.	
7	a) Change in Eligibility Criteria part 6 (Project	
	Experience) to at least 10 (Ten) years instead of 5 (five) years in the field of manufacturing and	Bidders should currently be operational in
	supply of Polyester based security Holograms	production and supply of Polyester based
1	Supply of Folyestel based security Holograms	production and supply of Folyester based

	including an experience of energting a master	convity Holograms (EALs) Honos not
	including an experience of operating a master	security Holograms (EALs). Hence not considered.
	lab for 10 years. b) Eligibility criteria with respect to project	Considered.
	experience should not be restricted to any	
	specific period.	
8	Eligibility Criteria part 7(d) should be changed to that	
	"The tenderer and / or their associates or any of its	Clause 7(d) of the eligibility criteria has
	Directors, Promoters, Owners, or Key Managerial	sufficiently been provisioned in the tender
	person (KMP) or Principal Officer and other senior	document to safeguard the interest of the
	functionaries should not have been apprehended	department. Hence suggestion is not
	and / or convicted for any criminal activity by any	considered.
	court of law in India in a case of corruption or any	
	other criminal activity at any point of time after	
	tenderer organization's coming into existence."	
9	Clarification with regard to Point No.16 B (iv) i.e., the	In the sample to be submitted the
	exact text/code that should/will be chemically	following text shall be chemically etched:
	etched on the Hologram.	"SAMPLE HOLOGRAM"
10	Clarification regarding Point No. 1 (Legal Entity) as to	
	whether the certificates of incorporation issued by	Financial Documents to be certified by the
	the Registrar of Companies ('RoC') and the	CA and others by the Authorised Signatory
	Memorandum & Articles of Association is to be	of the bidder.
	certified by Authorized Signatory/Director or	
	Notarized.	
11	The documents required in support of financial	
	strength ie. the Audited Annual Account, Balance	The suggestion is accepted and
	Sheets, Profit and Loss Account of last five years	appropriate amendment has been made
	(2018-19 and 22-23) be replaced by (FY 2017-18 to	to the relevant clause.
	FY 21-22) since the requisite documents for the FY	
	2022-23 are yet not available.	
12	A clarification has been sought as to whether the	Financial Documents to be certified by the
	certificates of the return filed for VAT/CST/GST last	CA and others by the Authorised Signatory
	year (2022-23 upto 31.03.2023) are to be Certified	of the bidder.
	by Authorized Signatory / Director or Notarized.	
13	A rectification in the condition in Annexure 1 i.e.	Appropriate amendment has been made
	Financial Strength has been sought in consonance	to the Annexure-1.
	with Eligibility criteria Part 2.	
14	The bid validity period as mentioned in the NIB is 90	Appropriate amendment has been made
	days from the date of opening of Technical Bid (i.e.	to the Annexure-5.
	10th June 2023) whereas Annexure-5 (para-4) states	
	about the validity of the bid after the last date fixed	
	for Bid submission (i.e. 8th June 2023) Opening. A	
	rectification in the same has been sought.	
15	The required turnover should be 10 crores per	Bidders should have sound credentials
	annum instead of 25 crores as the project cost	regardless of the project cost/ estimated
	mentioned in the NIB itself is 15 crores only for three	supply requirements of J&K Excise
	years.	Department. Hence not considered.
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No: EC/EXC/Hologram/1751

Dated: 26.05.2023